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before we allocate any more funds into this particular program.

PRESIDENT: Senator Marvel, did you want to be recognized again. Oh, wait, here is Senator Koch.

SENATOR KOCH: Mr. President, I have a question of Senator Richard Lewis, if he would yield.

SENATOR R. LEWIS: Yes, sir.

SENATOR KOCH: You were just using a statistical background to give us information, where did you obtain this piece of information?

SENATOR R. LEWIS: From the people in the program, from your own area 6.

SENATOR KOCH: I guess my question is it is difficult for us who sit here who have to make a decision and we are not provided with the same type of statistic to see whether or not it is valid. Now when you talk about administrative cost, let me ask you a question. Does that include staff cost who go out in the neighborhood performing the functions of that agency...

SENATOR R. LEWIS: This administrative cost...

SENATOR KOCH: Or is that the person who is in charge of figuring the budgets, allocating monies to different facets of the total program? Are you talking about a total staff cost or are you talking about the administrator?

SENATOR R. LEWIS: The title given it in $\ensuremath{\mathsf{my}}$ information says administrative costs, all categories.

SENATOR KOCH: You see it is pretty easy to get confused. If you are talking about people costs as being X number of percentage points. Now if that is strictly administrative percentage, then I agree it is rather high but I have the feeling that there are other people costs in there that we lump off very easily as being administrative costs.

SENATOR R. LEWIS: How do you define people costs?

SENATOR KOCH: I am talking about those individuals who are out in the community performing the functions to make these programs so they are effective. I am not talking about the person who sits in an office who juggles budget figures and comes before you to request money. I am not talking about the Director or the Executive Secretary. I am talking about the people in the community who are out here working in Community Action programs.

SENATOR R. LEWIS: Senator Koch, aren't the services provided on a contract basis?

SENATOR KOCH: In some cases I know of, we contracted with ENCORE. I am talking now of educational institutions who contract with them for programs they have and we pay a dollar figure then for those programs.

SENATOR R. LEWIS: So this does not figure into administrative